

Memorial Affairs

Vendor Information Symposium (VIS)

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January 24th, 2013





Agenda

- **Facts & Statistics**
- **VLER Memorials Implementation Phase**
 - Scale
 - Timeline
- **SaaS Solution**

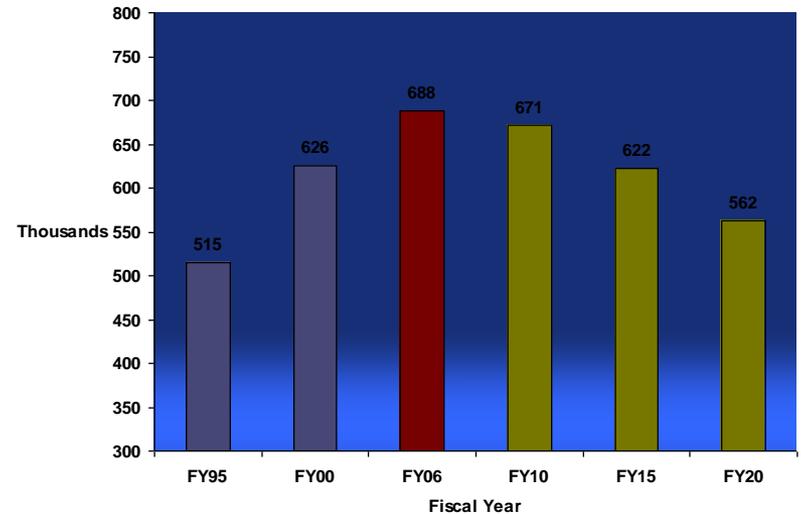




Facts & Statistics

Facts & Statistics:

- 131 VA national cemeteries in 39 states, as well as 33 soldiers' lots and monument sites
- 3 million gravesites (currently maintained) and potential to provide 4.7 million gravesites
- 19,328 acres maintained
- Over 100,000 interments yearly, although over 650,000 are eligible yearly
- Over 350,000 headstone and marker orders year
- Since 1973 NCA provided over 10 million headstones
- Over 11 million PMCs (656,000 yearly)
- 7.7 million visitors annually
- Visitors use cemetery Kiosks over 10,700 times per day (queries).
- Internet visitors "hit" NGL ~19,400 times per day (queries).

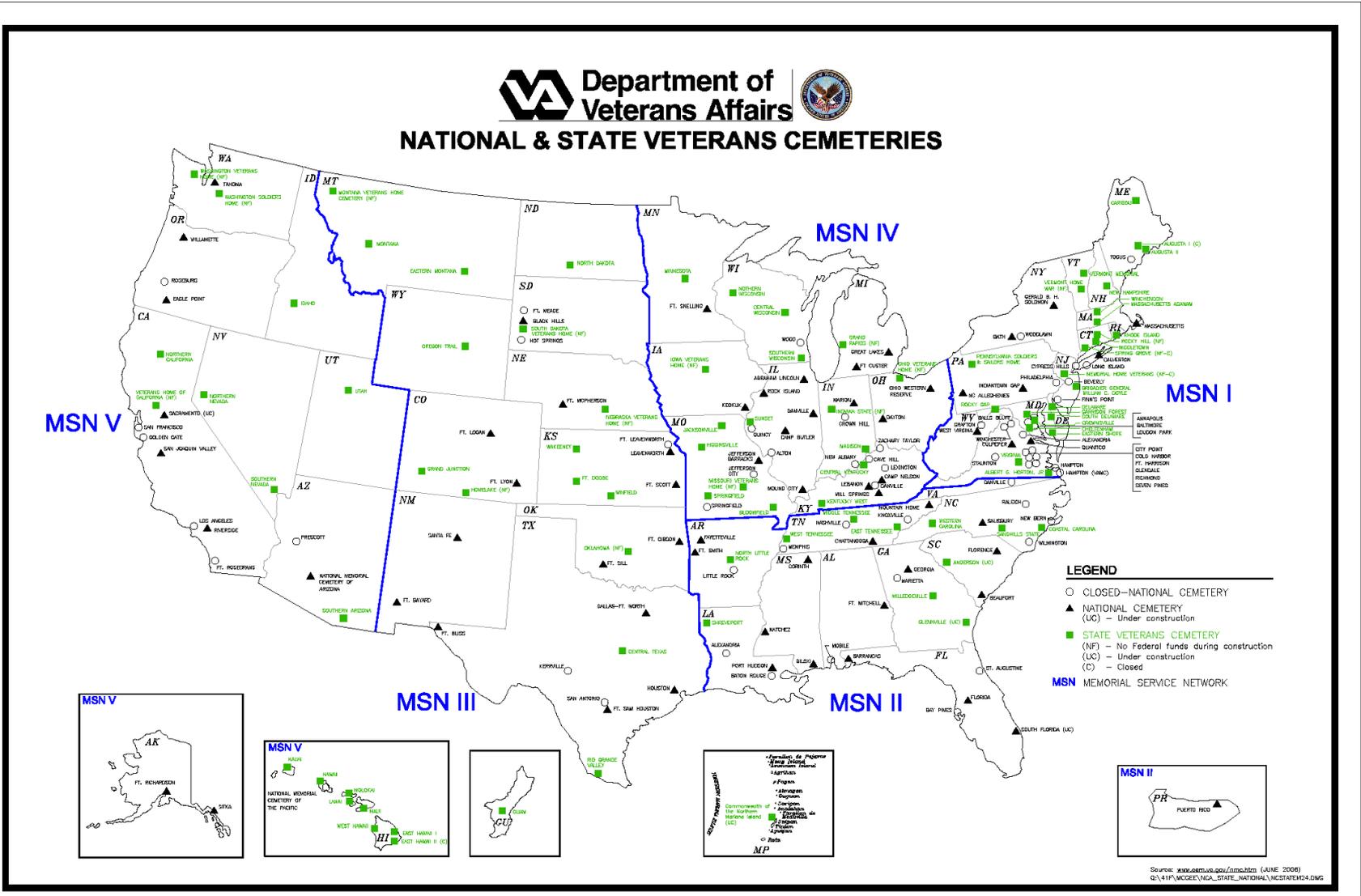




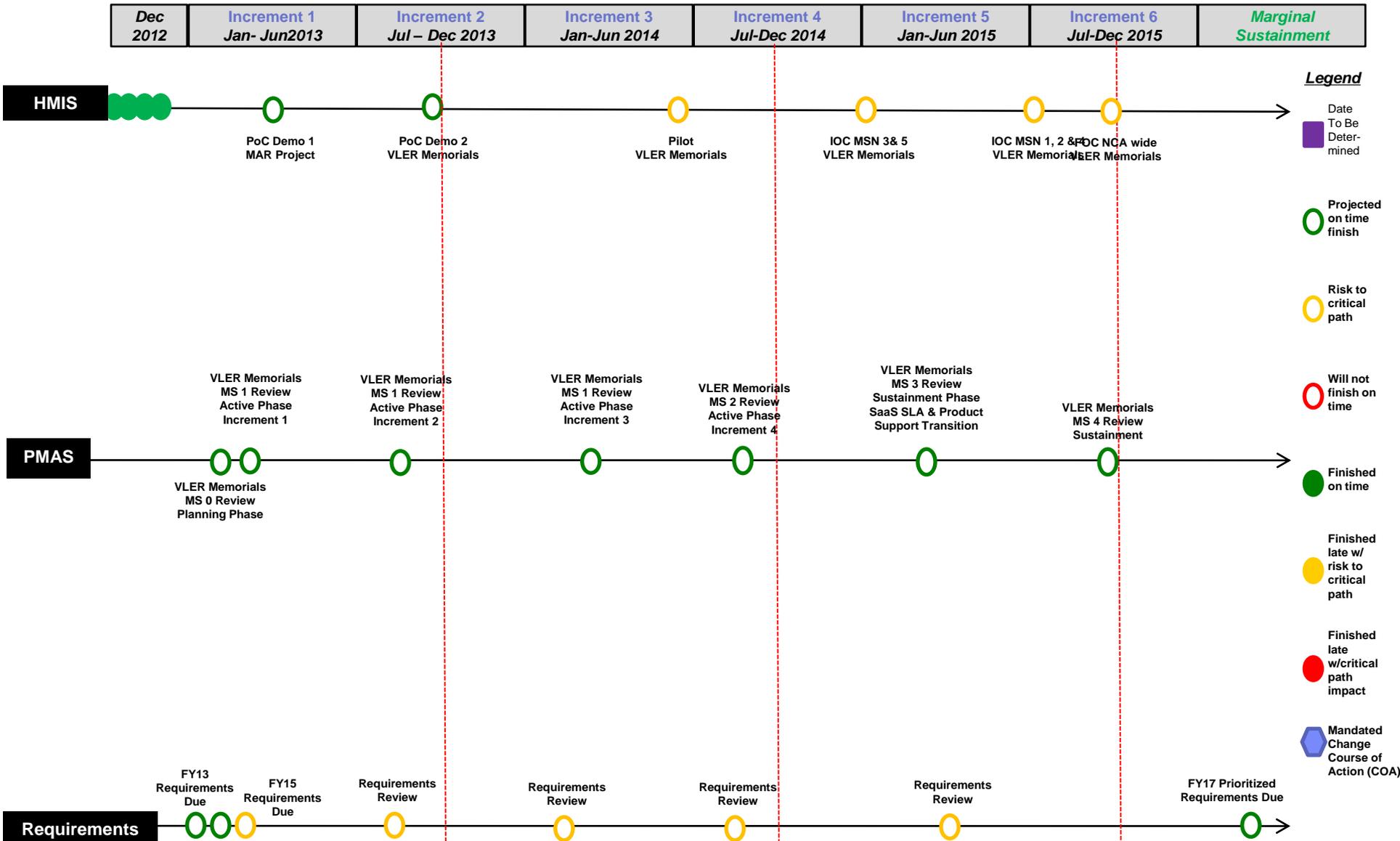
Memorial Services Networks (MSNs)



NATIONAL & STATE VETERANS CEMETERIES



VLER MEMORIALS STRATEGIC ROADMAP





COTS SaaS Solution

- Is Industry familiar with the industry leading HMIS Café Advantage product available by Hillenbrand Inc.?
- Does Industry have any specific questions about this solution or the implementation?
- VA is interested in a best-of-breed, end-to-end SaaS solution. Is industry aware of any other SaaS solution that the VA should be aware of?
- What are some of the 'lessons learned' from your previous SaaS implementations?
- Any questions concerning mobile applications, mobile mapping, GIS features etc.?





RFI Information

The RFI number is T4-0190. Only the (15) T4 primes have access to ATOMS, but any contractor who is interested in teaming up with a prime can get contact info on VOA. The public access page is <https://www.voa.va.gov>. On the left side of the page, you can see a link for T4 Prime POC Listing. Non T4 primes won't be able to access the RFI directly.





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QUESTIONS ?

